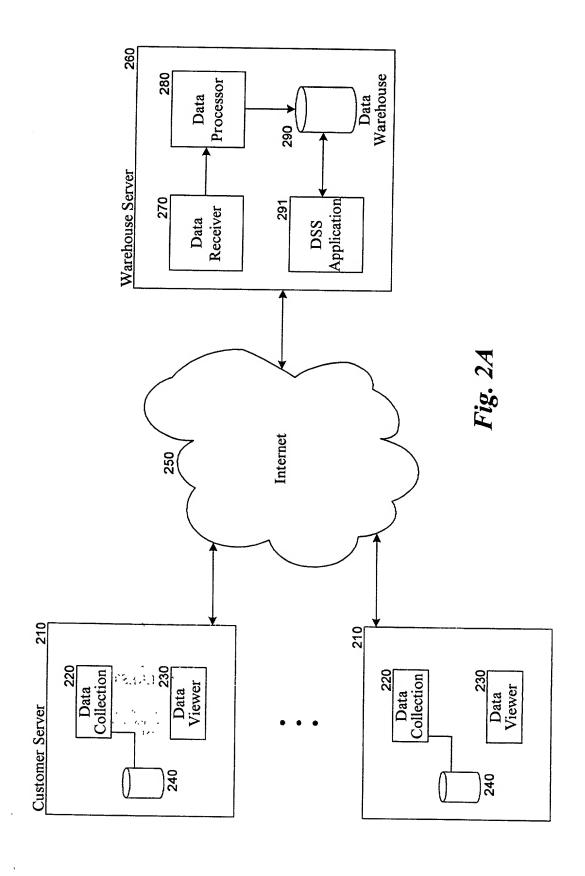
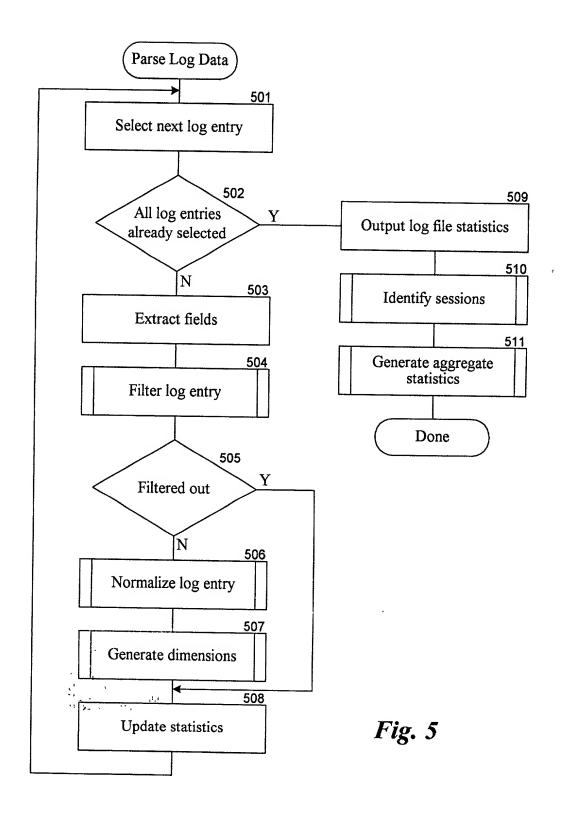


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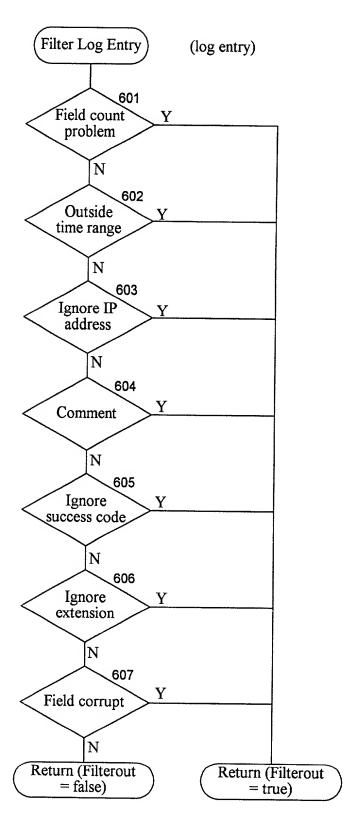


Fig. 6

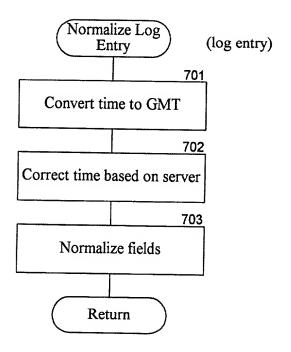


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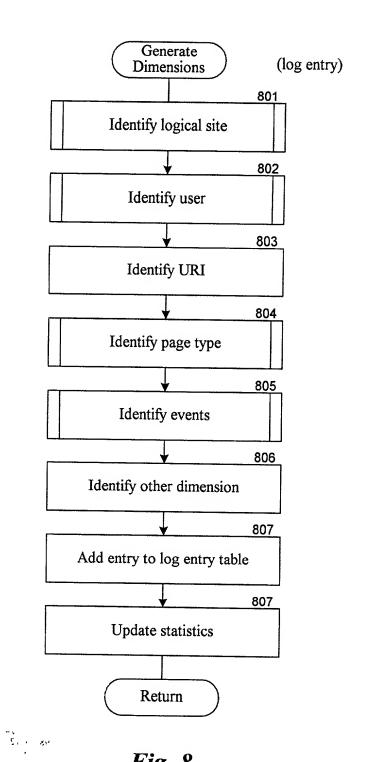


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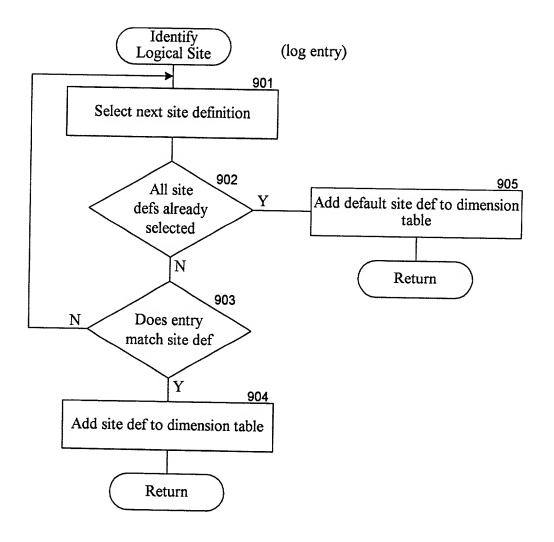


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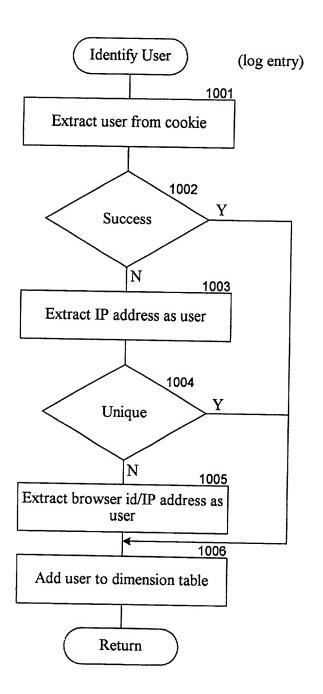


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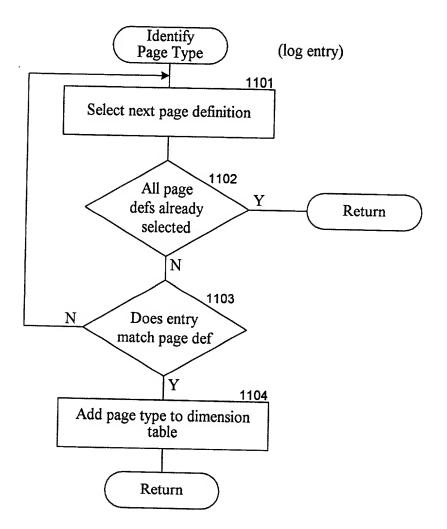


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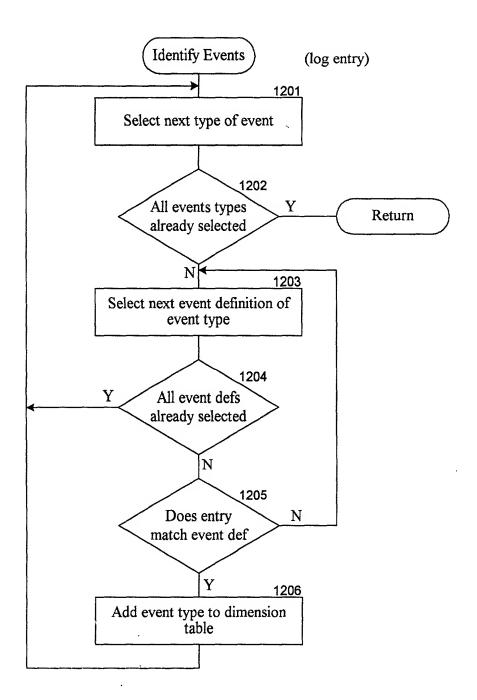


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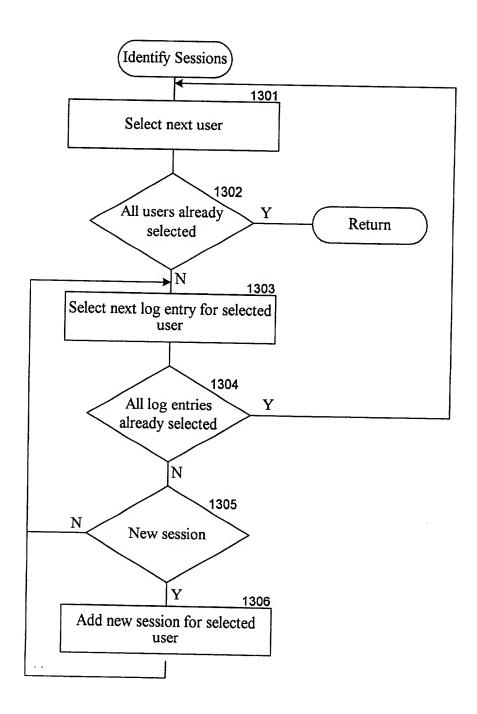


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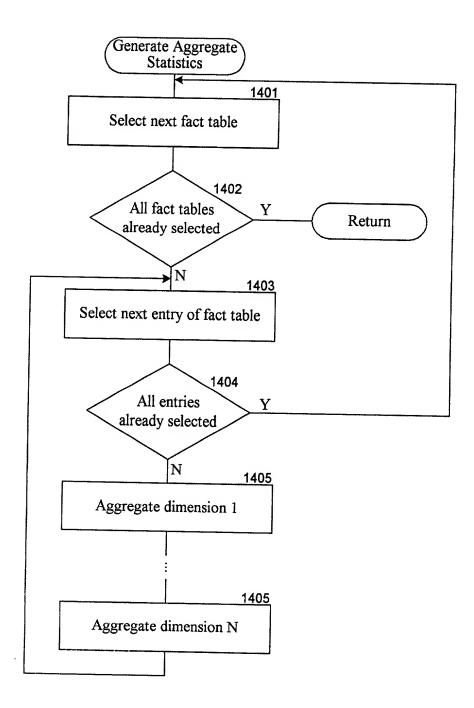


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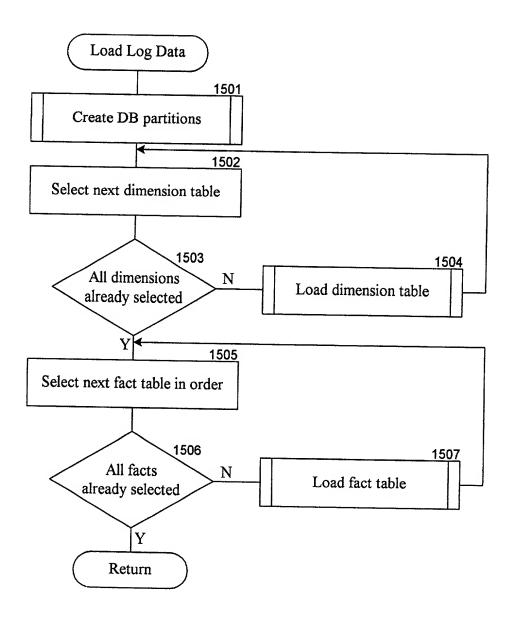


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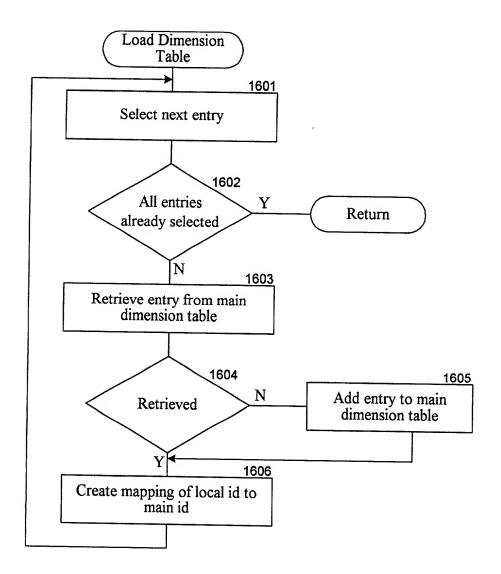


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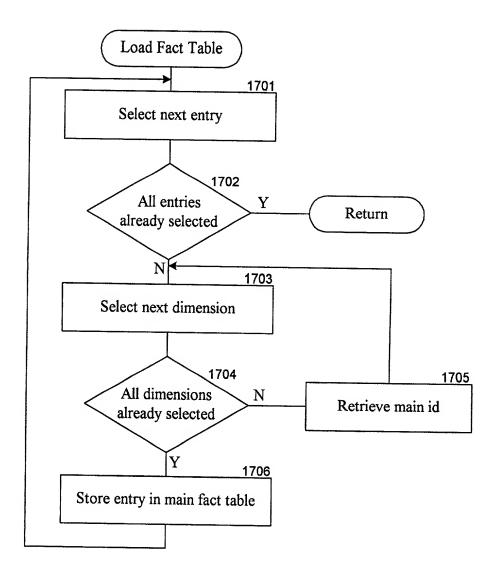


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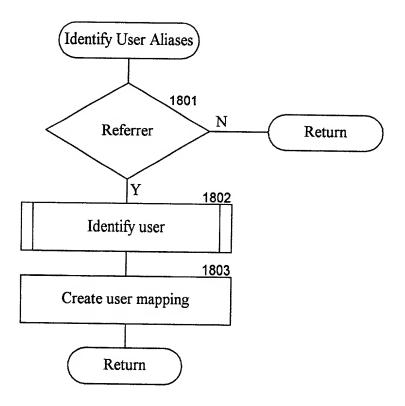
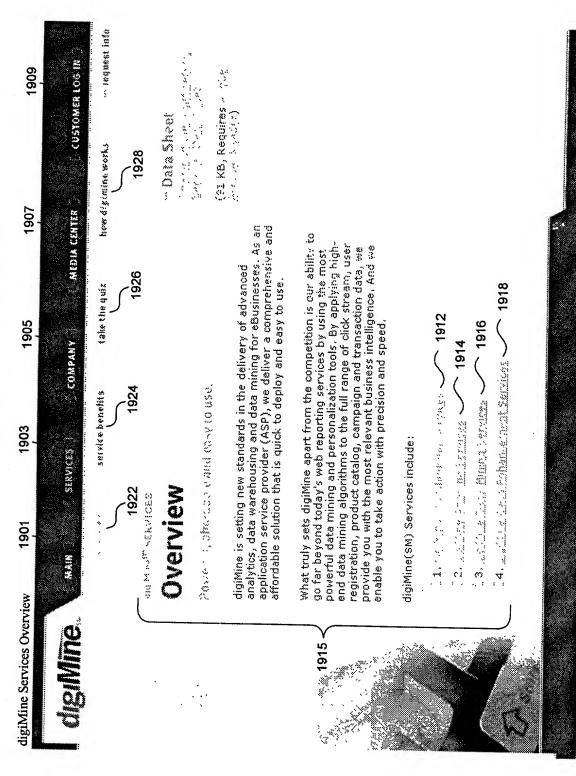


Fig. 18

Welcome to digiMine

technology, dustomer service and a desire to win? If so, check out our current See why first to the data data Preview Fall's 👾 Award at Internet World! Do you have a passion for digiMine Upside ; CUSTOMER LOG IN Wins · Christe Careers SHOWED SINJOS. mining solution for all SUNIAS IGNISAN SCIT OF SHOW egusinesses. 1907 MEDIA CENTER digibling will uncover valuable business intelligence and enable you to take immediate action by delivering advanced analytics and on customer behavior, site performance, product salas, content consumption, marketing campaign effectiveness, browser to buser To request additional information about digiMine, please fill out our 1904 Best of all, our application service provider (ASP) model allows us Learn more digititine provides you with intuitive reports that have key metrics applications that give you the ability to personalize web content. cross-sell and up-sell. to provide you with an affordable solution that is quick to deploy and easy to use. conversion, customer segment identification and much, much Unlock the Power of Your Data more, digimine's data mining services also deliver prodictive about your one over section and a bound out To see to be a safe endinger a contest of 1903 SERVICES ,... ... personalization tools. * 10 7.11 KEGS, 9.5 · I Francisco http://www.digimine.com/ Powering your data for bysiness advantage

Fig. 19A



http://www.digimine.com/services/

Fig. 19B

digiMine Warehousing Services Overview

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Overview

Building a comprehensive data warehouse is the first fundamental step in creating strong analytics and personalization, digiMine will take your data from multiple sources including click stream, transaction, product, campaign and user profiles to create a robust data asset. Our scalable data warehousing infrastructure enables us to build large earthouses that are capable of holding data for the most data intensive businesses, even those as big as the Media Metrix top 50.

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http://www.digimine.com/services/warehousing.htm

digiMine Analytic Services Overview

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Overview

We provide advanced analytics to you through intuitive, interactive and tustomizable reports, Irou can quickly get a tustevel view of your customers or you can drill down to specifies "A hours a day, 365 days a year. We provide you with reports that are reveall and enable you to take action with confidence. Our reports include analytos on: \$400 x 384 x 150 x 11

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Integrated Marketing Campaign Analysis Unline adverting, e-meit, affinity and toyalts programs

tastomer Analysis Derographic, psychographic, recency and frequency

User Action Analysis RFC, registration, audion

Conversion and abandonment Shopping Cart Analysis

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Fig. 19D

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digiMine Data Mining Services Overview

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Overview

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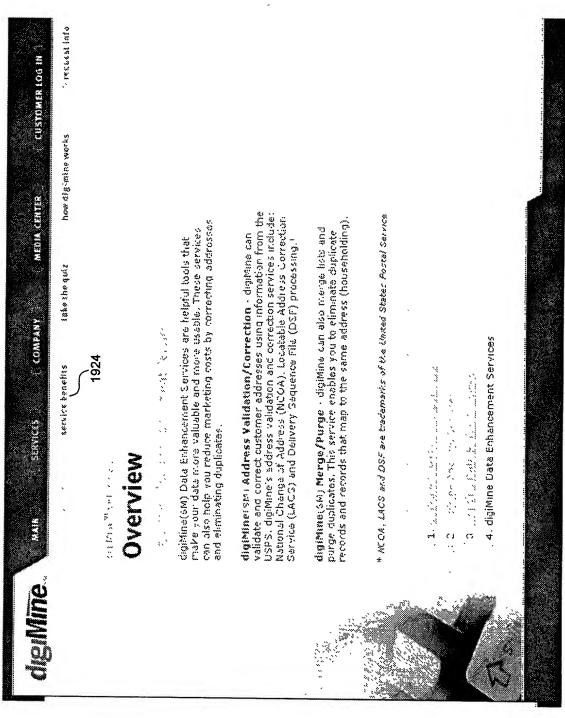
digibline applies advanced data mining algorithms to provide you with the most powerful ensiytios available. Our algorithms identify patterns in the data that can deliver new insight into your customers. These analytics, coupled with our interactive reporting interface, give you the intelligence you need to make timely decisions with confidence.

- Personaitation
- Cross-sell and Opsell
- Churn management
- Affinity Analysis Product, Content, Event
- Customer Segmentation

- 3. digiMine Data Mining Services

http://www.digimine.com/services/mining.htm

digiMine Data Enhancement Services Overview



http://www.digimine.com/services/enhancement.htm

Fig. 19F

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Service Benefits

digildine, SMJ Services make understanding vour customers and your kusiness easy, And we alleviate the frustrations associated with doploving and using a home-grown data warehousing and data mining solution,

Powerful data mining tools

Our data mining-powered reports provide you with unparalleled intelligence. We give you that tooks to enable personalization that if recisely targets portent and maximizes up-sell and cross-sell opportunités,

Easy to use

digiMine(SM) Reporting Services are intuitive and organized to dailiver relevant insight inctendy. Our interactive reports allow you to customize the view of your analytics.

A comprehensive data asset digitions bails a refronse for Yall that combines the full range of blockliban, user-registration, product, campaign and transaction data.

Quick to deploy

digibility offers fact time-to-deployment in fact, a typical installation allowe us to setup and begin daily reporting within a few days. In many cases, customers begin to realize the value of digibilities and services in as little as its hours.

Affordable

Our web-based ASP model allows up to deliver a powerful, high-end cervice that ic both efficient and affordable. Setup costs are minimal and to not require additional IT recources. A morably fee covers all expenses related to hardware, software, operations and reporting.

Fig. 19G

http://www.digimine.com/services/servicebenefits.htm



Unlock the Power of Your Data

Overview

If you're like most businesses, you are generating huge volumes of valuable data - data that can reveal the likes and dislikes of current and potential customers about your products, services and web site. Do you have the infrastructure and tools in place to turn your data into actionable business intelligence?

digitatine, Inc. is setting new standards in the delivery of powerful analytics and personalization for eBusinesses, Our data mining services provide you with intuitive reports to understand customer behavior, marketing campaign effectiveness, sales trends, browse-to-buy conversion, customer segment identification and much more, digitaline's data mining services also deliver predictive applications that give you the ability to personalize web content, cross-sell and up-sell.

digMine is the only true ASP (application service provider) for sophisticated data warehousing and data mining solutions. We go far beyond today's web-reporting packages by building a comprehensive data warchouse and by applying data mining tools to the full range of click stream, user registration, product catalog, campaign and transaction data. And our ASP model enables us to provide you with an affordable solution that is guick to deploy and easy to use.

Service Benefits

Powerful data mining tools

Our data mining powered reports provide you with unparalleled intelligence. We give you the tools you need to enable personalization that precisely targets content and maximizes up-sell and cross-sell opportunities.

Comprehensive data asset

We take your multiple sources of data and build a robust data warehouse for you – a fundamental step in extracting the greatest value from your data. Our scalable data warehousing infrastructure enables us to build customer specific warehouses that are capable of holding data for the most data intensive businesses.





digiMine, inc.'s reports provide actionable insight into customer behavior.

Do you know enough about your customers?

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How maily of these questions can you answer today? You're not alone if you can only answer a few. Whit digitaline, you will be able to answer these questions and more.

Affordable

Our web-based ASP model allows us to deliver a powerful, high-end service that is efficient and affordable. Setup costs are minimal and do not require additional IT resources. Fixed monthly fees cover all expenses related to hardware, software, operations and reporting.

Easy-to-use

digiMine^{ax} Reporting Services are intuitive and organized to deliver relevant insight instantly. Our interactive reports allow you to customize your view of your analytics. And you don't have to be a statistician to understand your data.

Quick to deploy

digimine offers the fastest time to deployment. In fact, a typical installation allows us to setup and begin daily reporting within a few days. In many cases, our customers have full analytics in less than 24 hours.

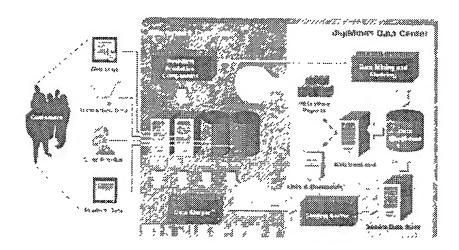
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digiMineSM Services do not require you to invest in additional IT resources, nor do we require you to deploy data tags. We simply install a digiMine SlurperTM at your data center that encrypts and compresses your data for transmission at pre-determined times. digiMine's SlurperTM is a simple piece of software that has the ability to pull web server logs and gather data from any OLE-DB-compliant database - from Oracle, SQL, DB2 and others. This process does not compromise your network security or require you to open your firewall.

Once your data is transferred to digiMine's data center, it is parsed, cleaned and loaded into a secure data warehouse.

digiMine then produces detailed and accurate reports that are delivered 24 hours a day, 7 days a week, 365 days a year. You can access your reports through a dedicated https connection using a standard browser. The reports are completely secure and require user authentication. In fact, as an administrator, you have the ability to set various levels of access permission for different business users in your company. Your data is also made available for export.

digiMine provides data mining services for predictive applications. These predictive components give you the ability to personalize web content and cross-sell or up-sell products. Data mining components run in real-time on your web site or in batch applications, such as targeted e-mail.



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digiMine, Inc 11250 Kirkland Way Kirkland, WA 98033

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www.digiMina.com

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Take the Quiz

With the boundance of sites on the internent coday, his held to get customers and keep them. Let's face it, if within 20 seconds your visions are not presented with the operatic content or list of products they're interested in, then there's little chance they'll refurn again, How many of these questions can you enswer today? You're not alone if you can only answer a few. With digiMine, you will be able to answer all of these questions and more.

- .. How many customens came to your site yesterday?
- How many were first time visiburs?
- Can you get a list of those new customers and send them a thank you the next day?
- What are most visited products areas on your site?
- * What products should you consider making "loss leaders" to attract new customers?
- What are your top solling products or services? Have they changed in the last month?
- How many shappers go through your home page?
- Which marketing promotions are most effective at diving new customers to your site?
- . Which customers are likely to "chum" and which are loyal shoppers on your site?
- What is the expected "life time value" of your customers?

http://www.digimine.com/services/quiz.htm

How digiMine Works

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How digiMine Works

and compresses your data for transmission at predetermined times. commercial database such as Orade, SQL, DB2 and others, This process does not compromise your network security or require you to open your frewell. Alternatively, you can also send your data to digiMine's Data Slurper" is a simple software application that has install a digibline Data Slurper' at your data center that encrypts digithine Services do not require any additional investment in IT resources, nor do we require you to deploy data tags. We simply the ability to buil web server logs and gather data from any us through a secure FTP transfer.

Once your data is transferred to digiMine's data center, it is parsed, cleaned and loaded into a secure data warehouse. We can also mergs, purge, validate and correct your data.

365 dans a near. You can access your reports through a dedicated We then apply data mining to produce insightful analytics. These analytics are generated and delivered to you through interactive reports and downloadable lists that are available 24 hours a day. and secure connection using a standard browser. Real-time date mining components (executables called from java or asp) are run independently of the digimine date center to avoid any impact on site performance. These can be run in real-time on your web site or in batch applications such as targeted ernall.

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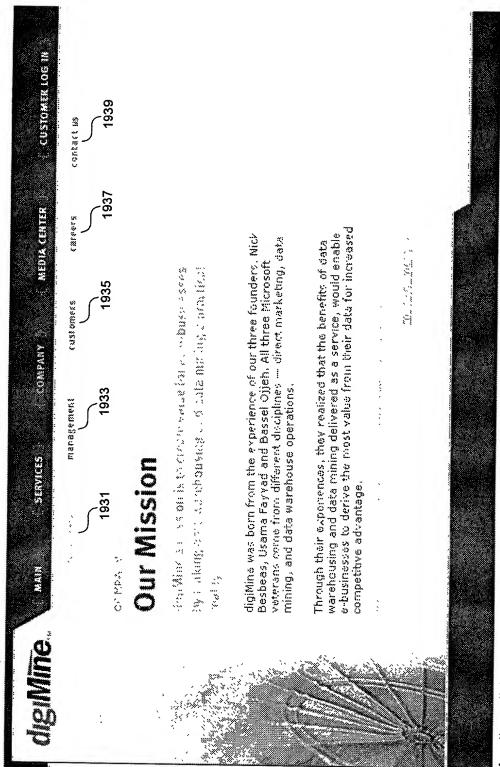
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Fig. 19K

digiMine Company Information



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Fig. 19L

digiMine Company Information Management

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Management

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Executive VP Series and Marketing, co-founder

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1947 Chief thandal Officer

Vice President of Legal Affairs

Mayfield Fund

Second Avenue Fund
Second Avenue Fund
Cedar Grove Investments (Amazon.com. Loudive, Photobiso)
Kellett Investments (InfoSpeae.com, MCI WorldCom, evite.com,
ComStar, medis com, gear com, Virtual Bank)
Sam Jatallah (Managing Director, Internet Capital Group, former
Microsoff Vice President)
Rubbert Pollan (Managing Director, Internet Capital Group)
James Voelker (former Naxinsk CEO)
Deutsche Bank Terbnology Fond (internet financials, and
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 At digibline, you'll have the chance to spread your entrepreneural wings and soar. Along the way, you'll use cour skills and knowledge to help digibline reach new heights. In return for your hard work, you'll enjoy an industry-leading compensation backage that includes stouk options. So could an tie cour financial success to your achievements at the company.

` 2

digibline is a passionate group of people, the're passionate about creating revolutionary data mining and data warehousing technologies. We're passionate about delivering great oustomer service we're passionate about winning, and we're passionate about building a workplace where you'll have maily opportunities to contribute to our success and receive generous rewards for your hard work.

Check out our caroar opportunities and see why one Silicon Voller angel investor called us "the hattest startup ever to come out of Seattle."

1950

Fig. 190

http://www.digimine.com/company/careers/

1920

CUSTOMER LDG IR contact us MEDIA CENTER To apply, please send your resume (in Microsoft Word format) to jobs@digimine.com. Please be sure to reference the job for which you are applying. Agencies and headhunters, please do not submit candidates through the web. digiMine is looking for talented candidates and we usually have more than one opening in any of the following areas. Click on your area of interest to see current profiles and job descriptions. CASSISSIES & 1951 COMPANY Managentent Finance, General and Administration SERVICES Career Opportunities Operations and Data Center Research and Development Quality Assurance and Test Sales and Marketing 7 1952 sat missies Careers MAIN Legal (

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Careers

Legal Positions

« job categories

Corporate Attorney - Intellectual Property

Responsibilities

- Principal responsibility for management of all patent procurement and conflict matters
 - Review ideas for strategic importance and patent viability.
- prosecution strategy, and supervise them throughout the process. Analyze third party patents and determine best resolution, including Work closely with outside counsel to develop claim scope and licensing, product modification and liability studies.
 - Counsel development and business clients on patent-related issues.
 - Provide support for patent litigation.

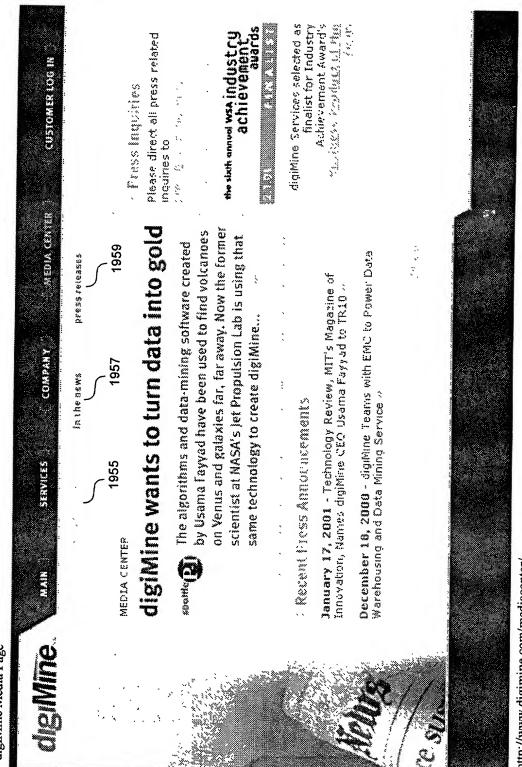
Requirements

- Excellent academic credentials.
- 5+ years experience in patents required, including preparing and prosecuting patient applications, opinion work (invalidity/noninfringement), licensing, and/or litigation.
 - Significant computer industry experience highly desirable.
 - Advanced technical degree a plus

http://www.digimine.com/company/careers/legal.htm

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digiMine Media Page



http://www.digimine.com/mediacenter/

Fig. 19R

digiMine Press Releases

Fig. 19S

digiMine Customer Login

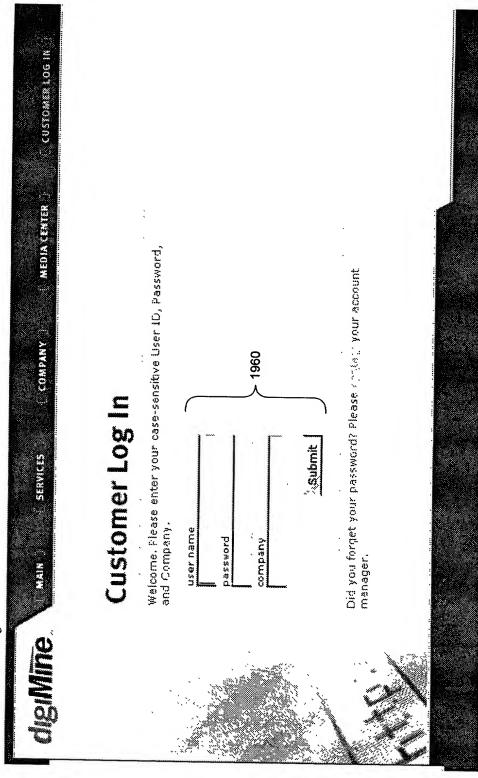


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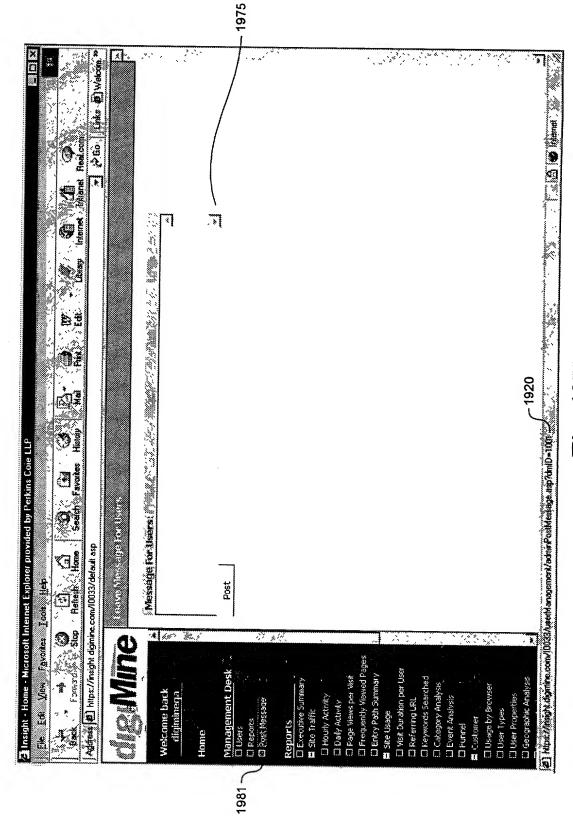


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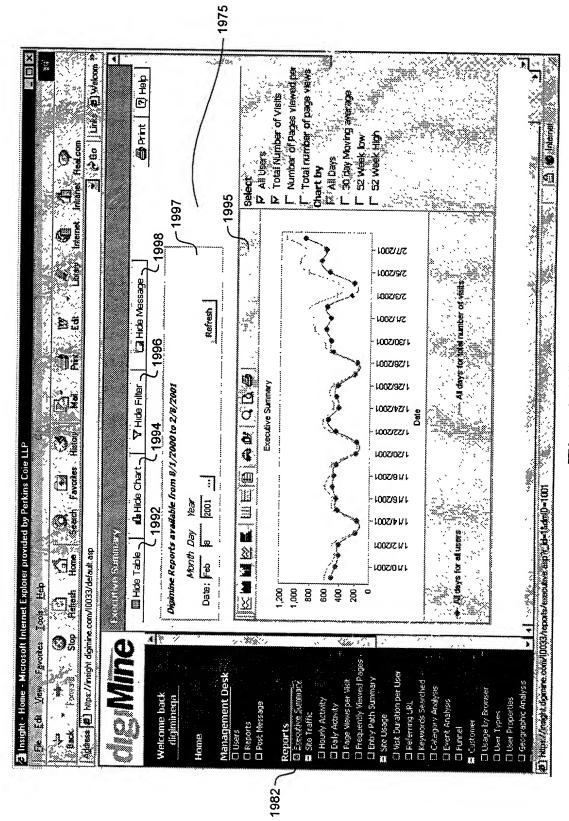


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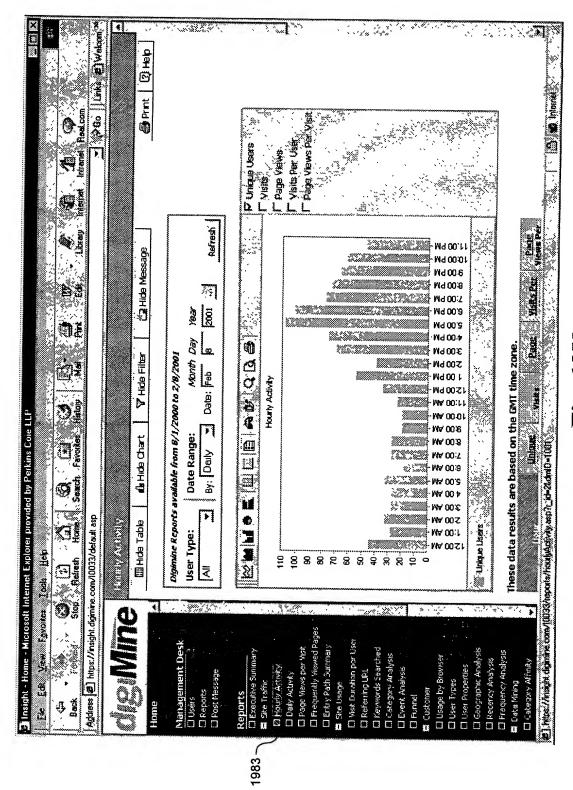


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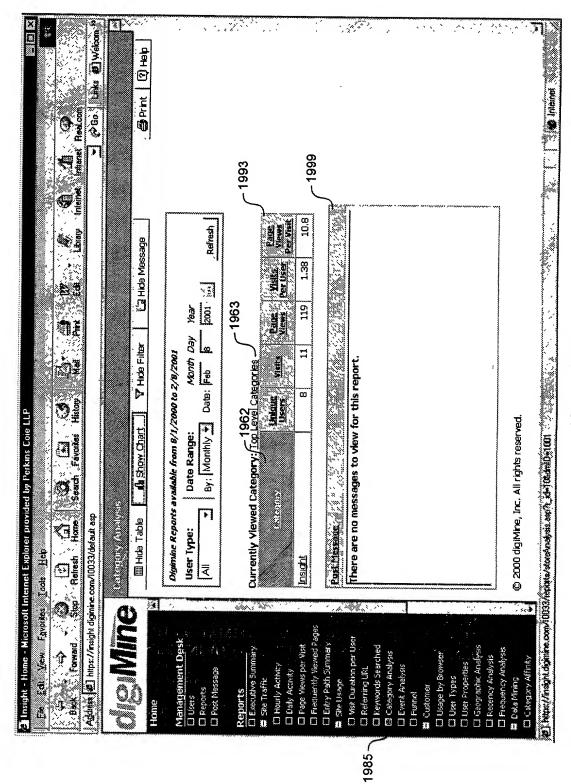


Fig. 19Z

Example Hierarchical Category Selection

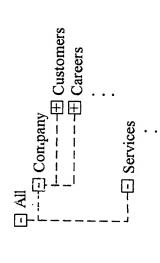


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LUKL Analysis alysis Browser ss Ne Analysis Analysis Analysis	: ttem(s).	
Arralysis systems of the systems of		
Browser in Arabysis Arabysis Arabysis		
Bioweser Sorthes Natural Arabysis Makalysis		
Browser		
, %	Librarie Countried	
	Combinations as Notice as	
. Ç. Mani	Sign	
	Insight > Meals > Reports > Site Usage > Referring URL	
El Frequency Analysis Combined		
III Data Miring		
a Category Affinity Post Mestage		
chons .	there are no messages to view for this report.	
C Product Performance		
C) Product Properties		
Cl Daily Trensaction Activity		
C Referral Transaction		
>		

Fig. 194D

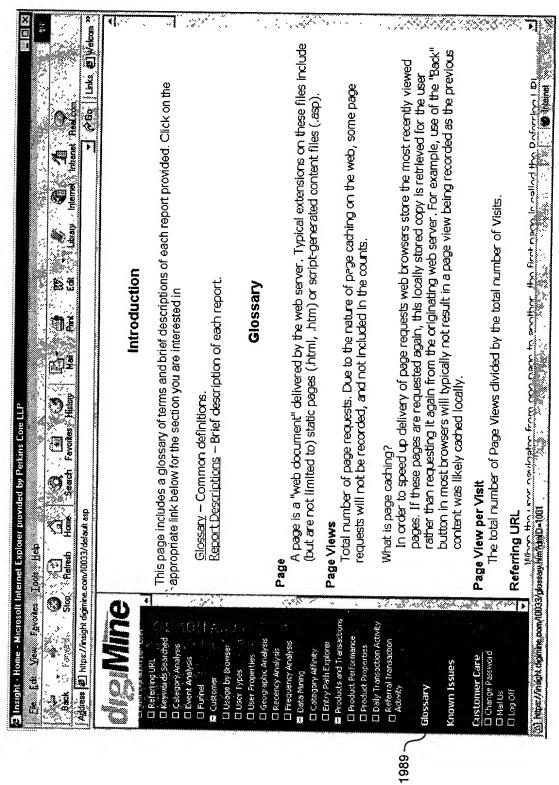


Fig. 19AE

digiMine Services Overview

SERVICES

MARK

COMPANY

MEDIA CERTER

CUSTOMER LOG IN

service benefits

take the quix

how digimine works

· 1888881 1886

33010303 mg 4 CX 61 C ES

Overview

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Company of the Company

Fore Sive

(91 KB, Requires (427)

digimine is setting new standards in the delivery of advanced analytics, data warehousing and data mining for eBusinesses. As an application service provider (ASP), we deliver a comprehensive and affordable solution that is quick to deploy and easy to use.

What truly sets digibline apart from the competition is our ability to go far beyond today's web reporting services by using the most powerful data mining and personalization tools. By applying highend data mining algorithms to the full range of click stream, user registration, product catalog, campaign and transaction data, we provide you with the most relevant business intelligence. And we enable you to take action with precision and speed.

digiMine(SM) Services include;

- 7 1912 (1. digiMine Warehousing Services
- 2. digiMine Analytic Services
- **√** 1916 3. digiMine Data Mining Services
- 2005 4. digiMine Data Generation Services

Fig. 20

http://www.digimine.com/services/

Storage 2110	memory 2130
Parser Config. Data 340	Parser 310
Site Definitions 2112	Dimension Generator 313
Event Type Definitions 2114	Logical Site Identifier 2151
Category Page Type Definitions 2116	User Identifier 2152
Log Entry Exclusion Data 2117	URI Identifier 2153
Definition Version Information 2119	Category Page Type Identifier 2154
	Event Type Identifier 2155
Log File 380 Information 2111	Version Identifier 2157
I/O devices 2120	
display 2121	
network connection 2122	CDII 240E
other I/O devices 2124	2012
computer-readable media drive 2123	
warehouse server 260	F18. 21

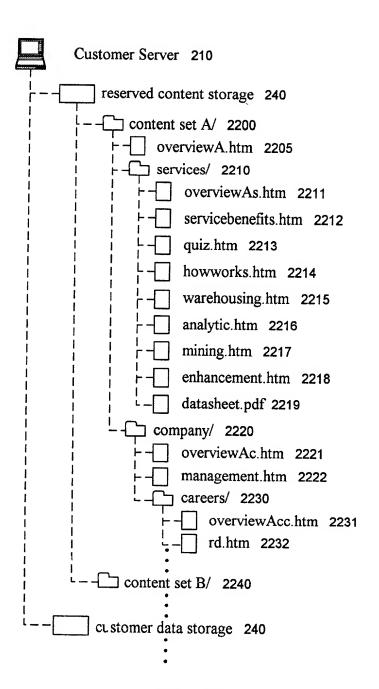


Fig. 22A

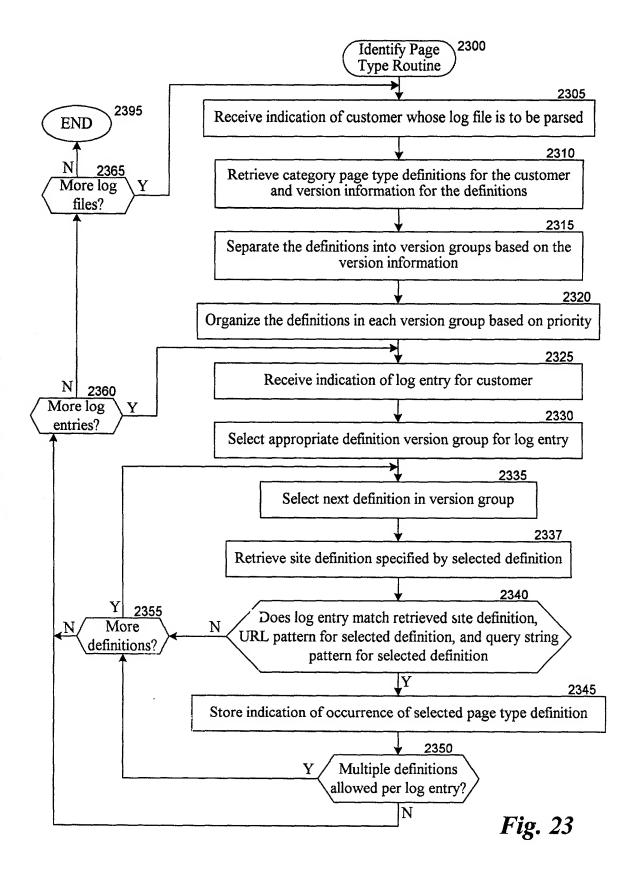
Content Set A
Category Hierarchy Table 2250

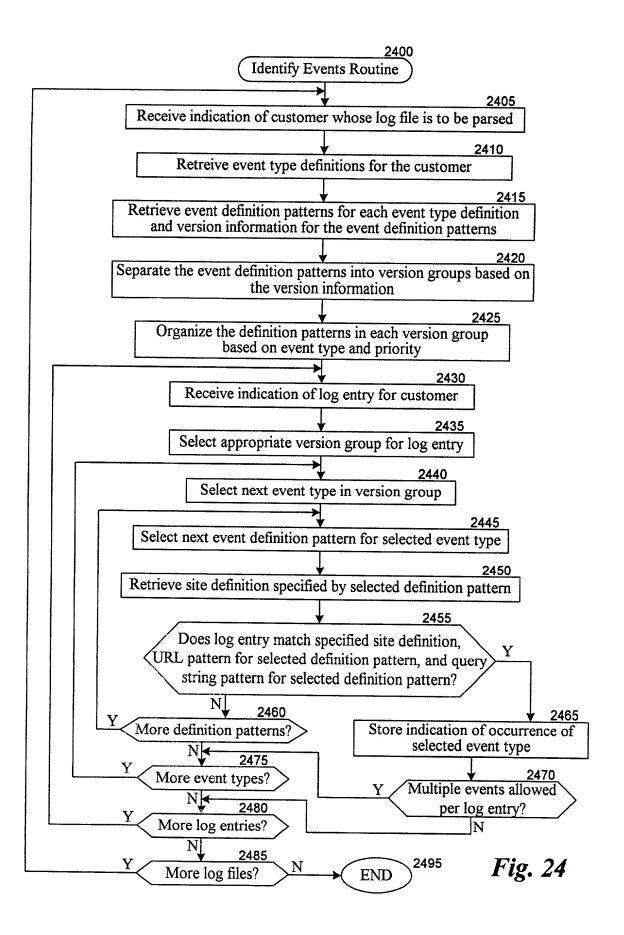
Category File	rarchy	1 able 2250
Category 2251	ID 2252	Category Parent 2253
Services	1	
Company	2	
Media Center	3	
Analysis	4	
Service Benefits	5	1
Take the Quiz	6	1
•	****	
Careers	20	2
•		
R&D	30	20
QA	31	20
•		

Content Set A Content Category Table 2260

Content 2261	Category Page Type Definition ID 2262
overviewA.htm	
overviewAs.htm	1
servicebenefits.htm	1
rd.htm	30

Fig. 22B





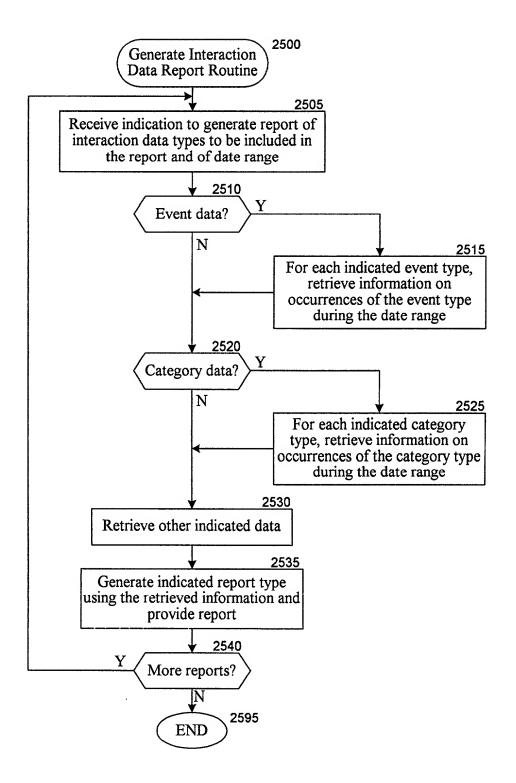


Fig. 25

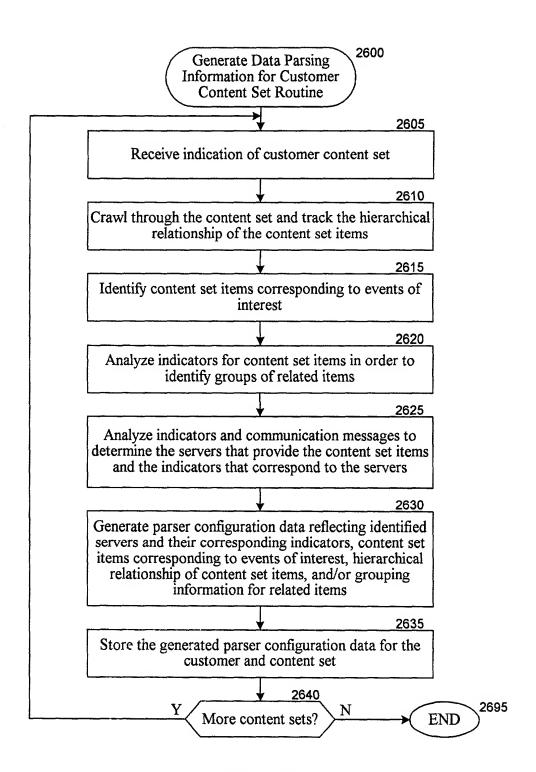


Fig. 26

